

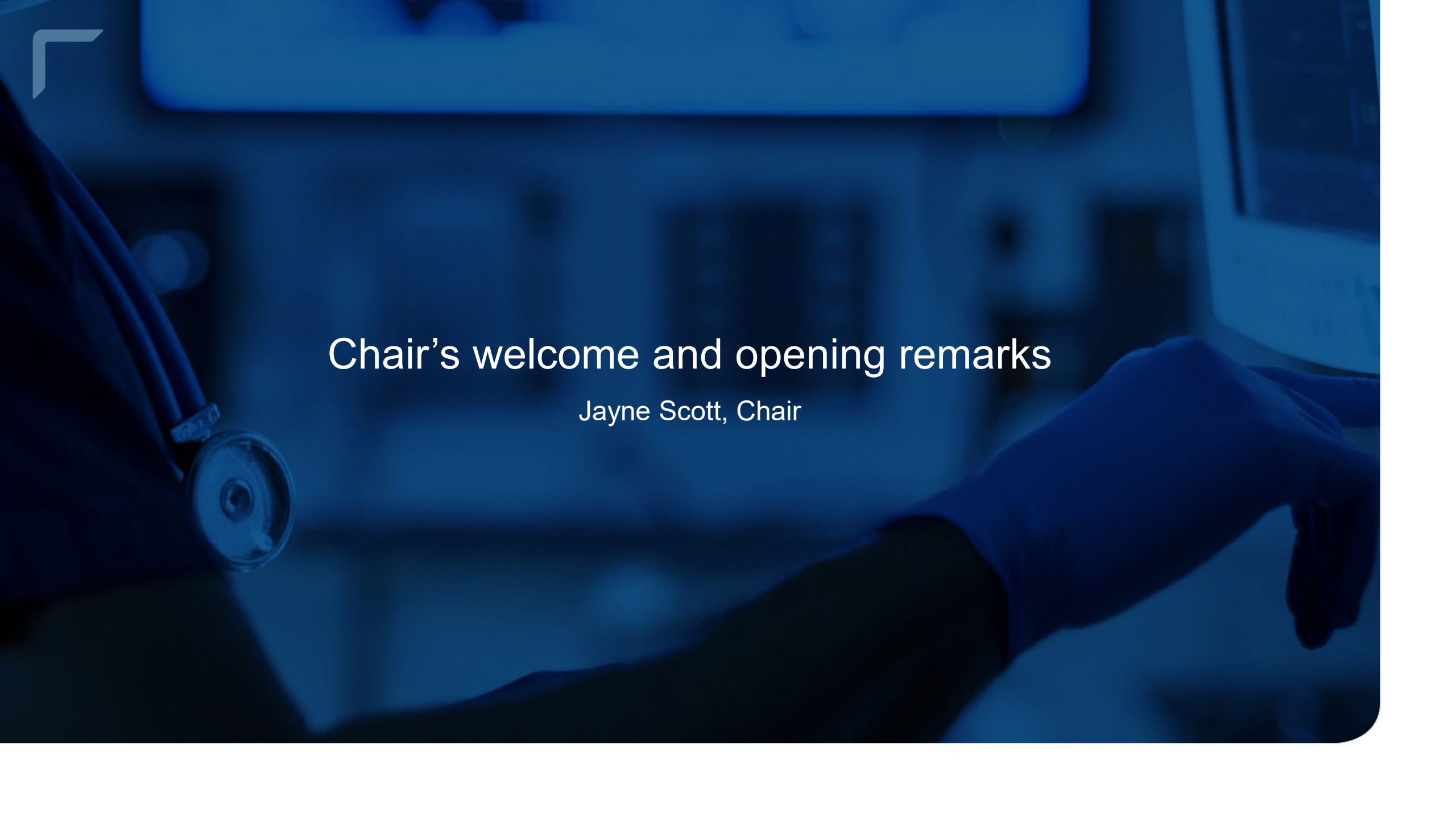


16 July 2026

Members Meeting

Agenda

Welcome	Jayne Scott, Chair
 Updates	
Our successes	Ian Gargan, CEO
Delivering our goals	Jonathan Finney, Director of Engagement
Delivering for the sector	Richard Wells, Director of Technology, Product and Informatics
Our people and finances	Karen Greenidge, Chief Financial Officer
Post 2026	Ian Gargan
Q&A	All



Chair's welcome and opening remarks

Jayne Scott, Chair



Chair's Welcome and Introduction

- > Reflect on challenge four years ago.
- > Delighted to be celebrating success today.
- > CMA Open letter very welcome.
- > Collectively need to do more to raise public awareness of PHIN and the sector.
- > Success only achieved through full collaboration with all stakeholders.
- > Further engagement with Members on our longer-term objectives.



Chair's Welcome and Introduction

- > Thank you to...
 - LT and PHIN staff who have done the heavy lifting
 - Partnership Forum
 - Implementation Forum
 - Consultant bodies
 - CMA team
 - PHIN Board – past and present
 - Proms working group
 - Members input
 - All other stakeholders
 - Ad hoc input from many individuals over the years
- > For now, our focus is on ongoing compliance and continued full delivery.
- > We will continue to work with members and focus on efficiencies and cost reduction.
- > Patients remain at the core of what we do.

Looking back we've come a long way...

Hospitals:

- > **2015** - 200 independent hospitals participating via Healthcode.
- > **2015** - 13 PROMs to implement based on a working group's recommendations.
- > **2016** - Four major datasets, including OPCS coding and >800 validation rules.
- > **2018** - began publishing adverse events
- > **2019** - began publishing PROMs
- > **2020** - commenced publication of the datasheets
- > **2025** - implemented an inbound API for data submission

Consultants:

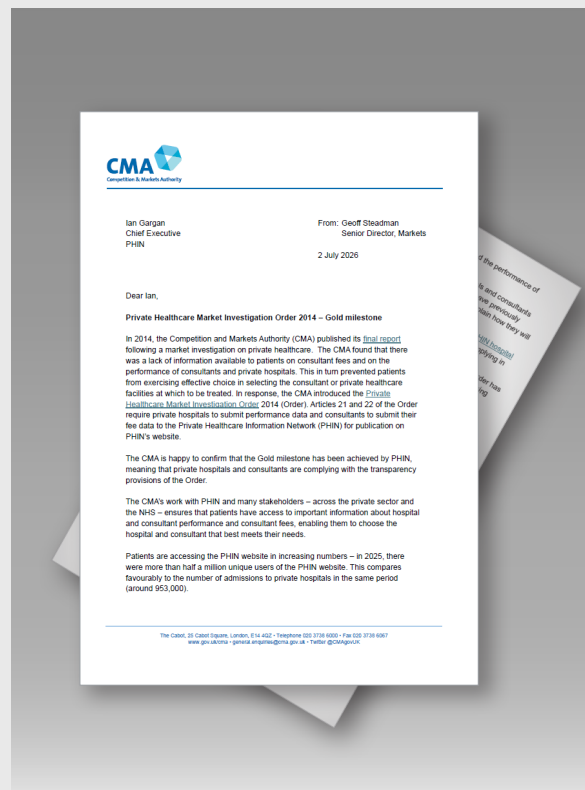
- > **2017** - started consultant engagement with the data and launched consultant portal.
- > **2018** - began publishing consultant profiles and activity with 1,000 consultants.
- > **2019** - began collecting and publishing fees information.
- > **2023** - surpassed 10,000 consultants on the website
- > **2024** - 'presumed publication' goes live
- > **2024** - began collecting consultant anaesthetist fees
- > **2026** - began collecting physician fees



Our successes

Achieving Gold

- The Gold Milestone
- Open letter from the CMA
- The end of the beginning



Geoff Steadman, Senior Director of Markets at the CMA, said:

“This is an important milestone which ensures patients have more transparency about the performance and price of using private hospitals and consultants.

“This makes it easier for patients to choose the right hospital and consultant for their needs – and it’s encouraging to see the PHIN website being used by so many patients to support those decisions.

“We will continue to monitor and enforce compliance with the measures we put in place, to ensure patients can continue to make informed decisions about their healthcare.”

Support for Gold

Professor Henrietta Hughes, Patient Safety Commissioner for England, said:

“This milestone represents an important step forward for patient safety. Improved flow of information, especially for those with implantable devices, will help ensure issues can be identified and acted on more quickly, strengthening protection for patients.

“Crucially, more transparent and accessible data also means people have better upfront information about their options, enabling them to make confident, informed decisions when considering private healthcare.”

David Hare, Chief Executive of the Independent Healthcare Providers Network (IHPN), said:

“With record numbers of patients now choosing to ‘go private’ for their treatment, it’s never been more important for the public to have access to reliable, up to date information on private healthcare and the choices available to them.

“I would like to pay tribute to PHIN, along with the thousands of consultants and healthcare providers, who have worked so hard to meet this milestone to ensure patients are as informed as possible and can access the best possible healthcare.”



Delivering our goals

Hospital and Consultant participation at an historic high

- > Working with hospitals and surgical/interventionalist consultants
- > 1,296 anaesthetists have provided fee information
- > 857 outpatient physicians providing their fees

Gold status

Hospitals

Percentage submitting fees = 93%

Market share = 98%

Consultants

Percentage submitting consultation and procedure fees = 97%

Market share = 98%

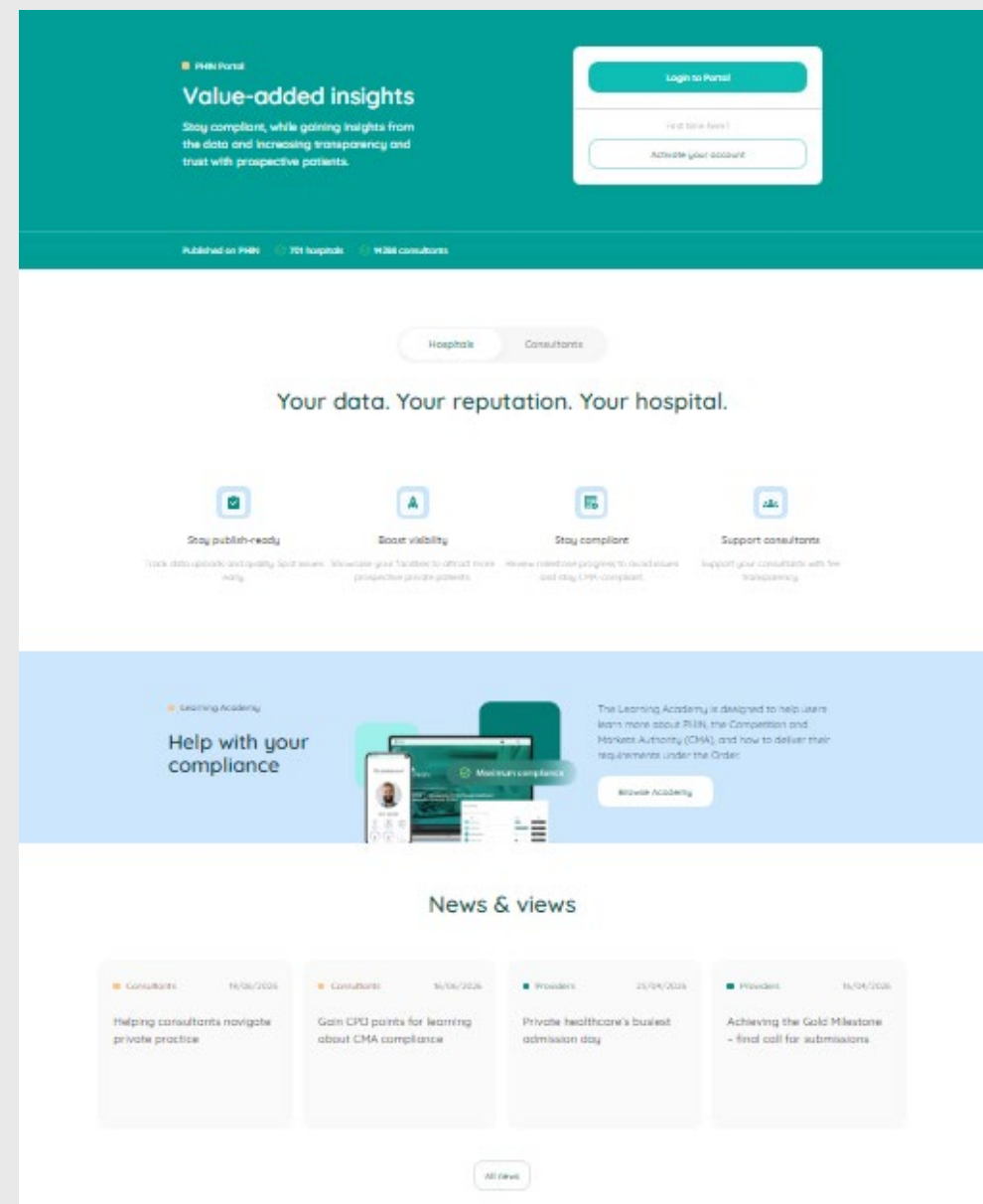
Initiatives delivered in 2026 so far

- > Physician fees
- > Consultant benchmarking report
- > Hospital benchmarking report
- > Hospital 'gold compliance' badge



We provide all the support we can

- > Continued to improve the PHIN portal with feedback from the sector.
- > Developed new reports and dashboards.
- > >600 queries a month from hospitals.
- > >400 calls and emails from consultants.
- > We've held hundreds of 'clinics', seminars, meetings and 1-2-1 arranged calls.
- > Consultant module on PHIN Learning academy is now CPD accredited.



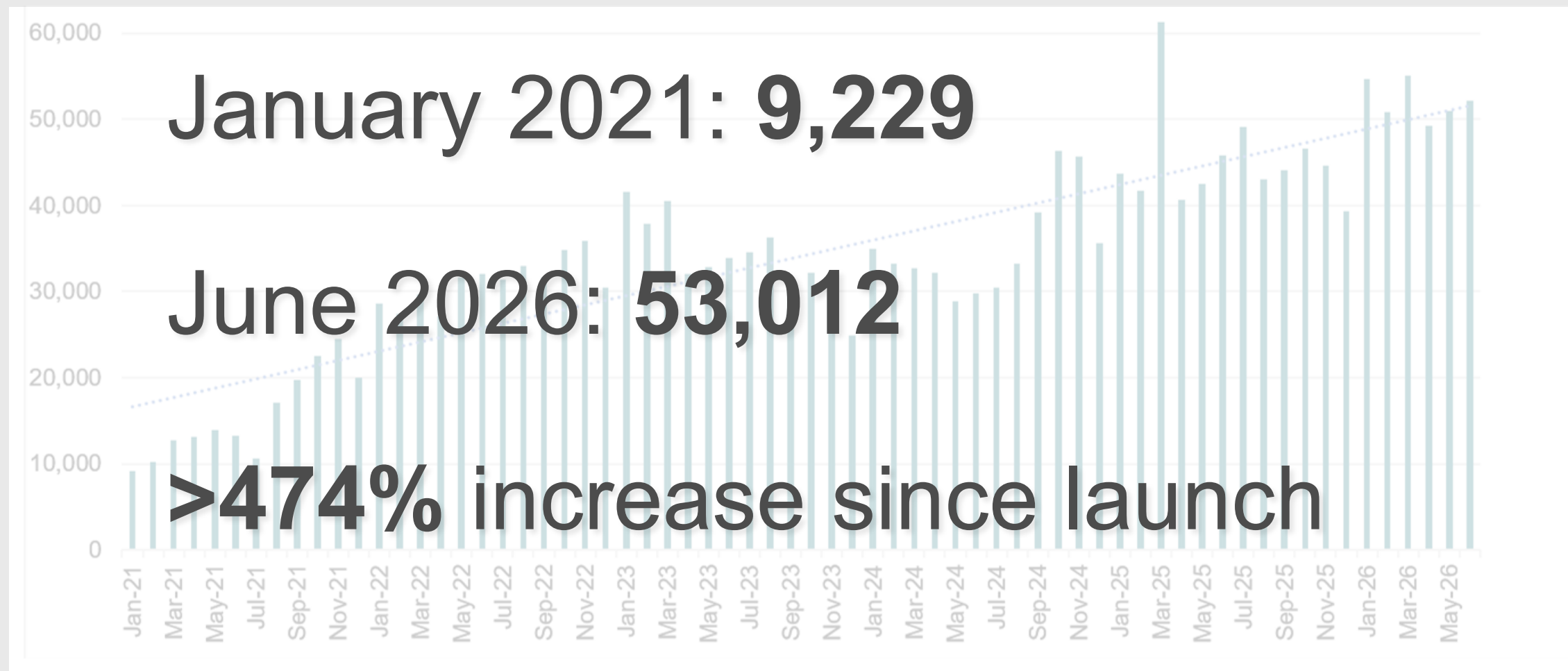
Delivery by numbers (patients)

- Information on more than 690 private hospitals and clinics, as well 12K+ consultants.
- More than 50k website visitors a month.
- 6k patients making contact with consultants and hospitals
- 9k+ social media followers



690
12k+
>50k+
9k+

Unique monthly website users 2021 - 2026

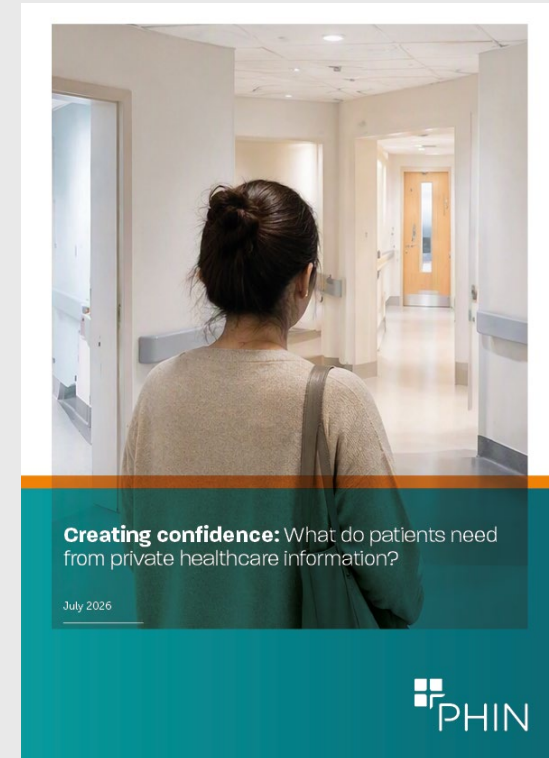


We are patient focused

> Our latest research shows that:

- 77% of the UK public are **open to using private healthcare**
- Of the 84% who would research private healthcare before using it, 28% **wouldn't know where to start**
- 26% **feel 'very confident'** in organising and using private healthcare
- 29% feel it's **easy to make decisions** without trusted information, dropping to 9% among those who self-report as having low confidence
- 82% of people **would consider PHIN** once its role was explained

> Report to be published next week





Delivering for the sector

Market Trends

Main headlines

- > Reported private hospital/clinic admissions were up 1% across the UK.
- > Private medical insurance admissions were up 1% to new record level.
- > Self-pay admissions were up slightly to reach second highest ever annual total.
- > Fifth consecutive year of growth in total and insured admissions.

Other news

- > Of the top 10 procedures Cataract surgery and Therapeutics – Chemotherapy increased most
- > More active consultants (11,400) than in any other quarter over the past five years

Admissions:

Total
953k

PMI
670k

Self-pay
283k

Benchmarking

- > You asked for it, we produced the benchmarking reports
- > The reports help hospitals and consultants see their **relative value** in the market, help improve **quality output** and mean **patients get better results**
- > Hospitals can view themselves compared to peers for **‘Volume’, ‘Length of Stay’, ‘Adverse Events’, and ‘Patient Reported Outcomes’**.
- > PHIN’s consultant benchmarking allows users to **compare their private admitted activity** with both the average and other groups of consultants.

Stuart Hammond, CEO at St Joseph’s Hospital said:

“Thank you Ian, and everyone at PHIN, for this fantastic report. Since it was published, I’ve found myself looking at it almost every day.

“From my perspective, the locational filters are especially useful, as they allow us to compare ourselves directly with other hospitals in Wales.

“The ability to drill down by procedure is equally valuable, giving us insight not just into volume, but also length of stay and PROMs data, helping us understand both where we are now and where we need to get to...

“Tools like this genuinely help us make the hospital a little bit better.”



Digging deeper

- > Cancer care in the private healthcare sector
- > What private healthcare data shows about Bowel Cancer
- > Understanding private healthcare in the devolved nations
 - Patient motivations
 - Safety and confidence
 - Trusted information sources
- > Are women under-represented in private healthcare?



Governance and Security

Keeping data safe and secure

- Keeping data safe is central to our work
- We're at the forefront of data governance
- Regular training
- Meeting all required standards, but looking to go even further



Our people and finances

People and Finance

> Finance

- Current financial year expected to end with savings to the budget
- The Annual Revenue requirement for the upcoming financial year down 1% vs last year

> People & Culture

- Successful move to our new modern office space with increased security for the team and data

- We live our values

Dedicated

Effective

Respectful

People-focused



PHIN Post 2026



PHIN Post Gold 2026

- > A successful first half of 2026. We need to maintain the momentum
- > Ongoing delivery in an ever-changing medical world
 - New website – improved search and platform
 - Patient friendly explorers – helping patients filter information by demographic factors
- > Delivery excellence – automation, efficiency, easier to work with PHIN
 - Linked private and NHS adverse events
 - Enhanced benchmarking and outlier analysis
- > Together we're making the health of the nation better. Let's keep it going! Lots of progress to make.



Questions and comments



Thank you for listening.

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